

# **LETSTALK CONSULTANTS**

P.O Box 483 Ruvuma - Tanzania

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## **LETSTALK CONSULTANTS PROFILE**

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## 1.0 Background:

LetsTalk Consultants is a Company that deals with Business consultancy services, Start and Improve Your Business (SIYB) Training which is ILO model and ICT for Development Services. The Company is established for the purpose of promoting Entrepreneurship Culture with high quality business development services and ICT for Development to meet customers' demand in the market.

The company currently located in southern part of Tanzania, in Ruvuma region.

## 1.1 Our Vision:

To be recognized and remain a reference service organization in the fields of Business and ICT for Development.

## 1.2 Our Mission:

To provide high quality services to different stakeholders involved in creating Business Sustainability and ICT services within the context of promoting innovation and Entrepreneurship culture .

## 2.0 Our Areas of Expertise and Services:

We provide Consultancy and Business Development Services in the following key areas:

- Trainings on Generating Your Business Idea (GYBI), Start Your Business (SYB) and Improve Your Business (IYB);
- Planning and developing Entrepreneurship Projects including design of technical processes and selection of sound technologies;
- Facilitation of organizational framework for partnership in promoting Entrepreneurship programs;

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- Promoting awareness of National Business Policy, Institutional and Legislative Framework for various stakeholders involved in Business Development Services Provision;
- Planning for community Opportunities Awareness and Participation in Business Development service delivery;
- Monitoring and Evaluation of Business Projects and Programs;
- ICT4D services (ICT for Development);

## 3.0 Our Professional Team

LetsTalk Consultants is backed by staff and consultants who bring to its work individual wealth of field-based expertise and experience in the areas of consultancy, hands-on training, project management and research, all which constitute to the organization's strength for quality service delivery

## 4.0 Organization Structure

The company is headed by the Executive Director, directly assisted by Heads of Directorates of:

- Business Development Services
- Research and Development
- ICT products and services development

The Heads of three Directorates also constitute the Secretariat.

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## 4.1 Organization's Management and Administration

The day to day management and administration of the Organization are overseen by the Secretariat, composed of three directors who also have of implementing the Board's decisions, including the approved annual Work plan.

## 5.0 Previous Services Delivered by LetsTalk Consultants Team Member

- LetsTalk Consultants team member worked with ILO/YEF under 'KAZI NJENJE' Program as Business Development Services Provider (BDS) conducting marketing and promotion of program, selecting and provision of training to support Self Employed people using ILO tools GYBI and SYB follow up and finalization of Business Plan for new Entrepreneurs and IYB for Existing Entrepreneurs.
- LetsTalk Consultants team members had previously worked for Restless Development Ruvuma program office, in an individual capacity consultant to the Project component "Women for Leadership" in the area of Entrepreneurship.
- LetsTalk Consultants worked for Peace Corps Volunteer programme in Ruvuma, the consultants conducted training on Entrepreneurship and Career guidance to girls from five villages in Songea Rural District.
- Consultant work to HOJA Project in Ruvuma region, marketing programme to stakeholders and beneficiaries from Songea rural follow up delivering SIYB training to out of school youth in Litisha and Mtakanini village.
- Conducted training on ICT Entrepreneurship Development, covering topics such as: How the Services Unit influence ICT development, role of Entrepreneurship, the areas

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of ICT Entrepreneurship and Possible Hindrances to the success of ICT  
Entrepreneurs towards Alleviating Poverty among College and University Students.

**For further information, please**

**Contact:**

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